

EXHIBIT

#4

DE 17-038

September 29, 2017

BY HAND-DELIVERY and E-MAIL

NHPUC 29SEP'17PHR:03

Debra A. Howland Executive Director and Secretary New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301-2429

Re:

PETITION FOR APPROVAL OF DEFAULT SERVICE SOLICITATION AND PROPOSED DEFAULT SERVICE TARIFFS

Docket No. DE 17-038

Dear Secretary Howland:

On behalf of Unitil Energy Systems, Inc. ("UES"), enclosed are an original and six (6) Confidential copies, plus one (1) redacted copy, of "Petition for Approval of Default Service Solicitation and Proposed Default Service Tariffs." The Petition requests that the New Hampshire Public Utilities Commission ("Commission") approve UES's solicitation and procurement, for the period beginning December 1, 2017, of 100 percent of its Default Service ("DS") power supply requirements for its Non-G1 and G1 customers for six months, and approve the proposed tariffs incorporating the results of this solicitation into rates.

In support of the Petition, the filing includes the pre-filed direct testimony and schedules of:

- 1. Lisa S. Glover, Energy Analyst, Unitil Service Corp.
- 2. Linda S. McNamara, Senior Regulatory Analyst, Unitil Service Corp.

As discussed in the testimony of Ms. Glover, UES selected Vitol, Inc. ("Vitol") as the winning bidder of the small customer (Non-G1) supply requirement (100% share). Exelon Generation Company, LLC ("Exelon") was selected as the supplier for the medium customer (Non-G1) supply requirement (100% share) and the large customer (G1) supply requirement (100% share). All three transactions are for a period of six

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months. UES believes that Vitol and Exelon offered the best overall value in terms of both price and non-price considerations for the supply requirements sought.

The filing contains information which the Company submits is Confidential. The Company seeks confidential and protected treatment for this information pursuant to the provisions of Puc 201.06 and Puc 201.07.

An electronic copy of the non-confidential version of the filing is being provided to the Commission, Commission Staff and the Office of Consumer Advocate ("OCA") as required by N.H. Code Admin. Pro. Puc 203.03.

Thank you for your attention to this matter.

Sincerely,

Gary Epler

Attorney for Unitil Energy Systems, Inc.

Enclosures

cc: D. Maurice Kreis, Consumer Advocate (with Confidential material)

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Proposed Tariffs

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Schedule LSG-1: Bid Evaluation Report

Tab A: Confidential Material

Schedule LSG-2: Requests for Proposals

Schedule LSG-3: Customer Migration Report

Schedule LSG-4: RPS Compliance Cost Estimates

Schedule LSG-5: Historical Pricing by Customer Group

Exhibit LSM-1: Testimony of Linda S. McNamara

Schedule LSM-1: Redline Tariffs

Schedule LSM-2: Non-G1 Class Retail Rate Calculation – Power Supply Charge

Schedule LSM-3: Non-G1 Class Retail Rate Calculation – Renewable Portfolio Standard

Charge

Schedule LSM-4: G1 Class Retail Rate Calculation – Power Supply Charge

Schedule LSM-5: G1 Class Retail Rate Calculation – Renewable Portfolio Standard

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